

**REPLY TO BIDDER'S PRE-BID QUERIES****LAYING OF MDPE NETWORK AND GI/Cu/MLC INSTALLATION AND MRS FABRICATION IN NCT OF DELHI, UP, HARYANA & RAJASTHAN GA****TENDER DOCUMENT NO. IGL/ET2/CP/CP17431, Dated 06.04.2023**

VCS REFERENCE NO. VCS/NOIDA/C&amp;P/17028/WC/MDPE/06

Owner: Indraprastha Gas Ltd.

Consultant: VCS Quality Services Pvt Ltd.

Pre-bid meeting held on 13.04.2023

Date: 21.04.2023

Sl. No.	Clause No./ Spec. No.	Page No.	Description	Bidder's Query/Clarification	IGL/VCS Reply
<b>Commercial</b>					
1	Clause No. 8.2.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	Annual Turnover	<p>In the tender it is asked to submit Audited balance sheet. Our Turnover for FY 21-22 is rupees 7.93 crore which is below rupees 10 crore and cash withdrawal was below 5% of our Turnover. Thus as per government guidelines provision of section 44AB (a) of Income Tax Department if the turnover is below the threshold limit of 10 crore and cash withdrawal is below 5% of annual turnover then audit is not applicable.</p> <p>So our balance sheet is not audited. So please guide us weather we can qualify the BEC or we are not.</p>	Tender Conditions shall Prevail
2	Clause No. 8.2.3 of IFB of Commercial Volume I of II	Page No. 12 of 129	Working Capital	<p>Our Working Capital is 1 Cr. We required to submit Line of Credit letter for 24 Lacs. Please confirm.</p>	Bidder's understanding is correct
3	Clause No. 8.2.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	Annual Turnover	<p>As you are aware to file the latest tender introduced by you requires an audited report displaying that the company's turnover before the financial year 2023 - 24 was above 6*2 crore . Our company's turnover in the year 2022-23 was above 6*2 crores but according to the government's regulation we can get the audited report only after 15 June. The work is going to start in September.</p> <p>It's my humble request to accept our bid, if you wish then you can reassess our turnover from Gst R-1 , we will also be submitting audited report before September.</p> <p>This will give opportunity to many more vendors and you will have a lot more options.</p>	Tender Conditions shall Prevail

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4	Clause No. 8.2.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	Annual Turnover	<p>To participate in the above tender, the minimum turnover under Bidder Evaluation Criteria is required to be 6 Crore 20 Lakhs in any one of the last three financial years (FY 2019-2020, FY 2020-2021 &amp; FY 2021-2022), We want to inform you that our firm is fulfilling the above mentioned minimum turnover criteria in the financial year 2022-2023, so sir it is a humble request that please consider the turnover of FY 2022 -2023.</p> <p>Form 3CB-CD for the Financial Year 2022-2023 has not yet been issued by the Income Tax Department through which the tax audit report is filed, due to which our firm may be unable to submit the tax audit report at the time of tender submission If the schema of Form 3CB-CD is not issued by the Income Tax Department before 27th April 2023.</p> <p>It is a very humble request to include the turnover of the financial year 2022-2023 in the minimum turnover criteria and submit the audit report by the date of issuance of the schema of Form 3CB-CD issued by the Income Tax Department.</p> <p>The submission date of the above mentioned tender is 27th April 2023, while submitting the tender before that date our firm will submit audited financial documents and audited turnover certificate as proof of turnover.</p>	Tender Conditions shall Prevail
5	Clause No. 8.2.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	Annual Turnover	Our Turnover is more than 6.2 Cr for FY 2022-23 but for FY 2021-22 turnover was 3.8 Cr ,what document is required to substantiate the turnover?	Refer Note of BEC Clause. Tender Conditions shall Prevail
			General	Is Consortium or Joint Venture allowed? PFA payment proof of E-registration fee.	Consortium or Joint Venture is not allowed



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6	Commercial Volume I of II		General	As the contract value of Pool 2, Pool 3 and Pool 4 are the same then what is the differentiate criteria.	Refer Cl. 35.5.1 to 35.5.3 of ITB (Tender Conditions shall Prevail)
				If in case L-1 fails to accept his bid; will the L-2 bid be considered as L-1.	In such case L2 will be considered for award. However, he will be asked to match the L1 prices
				When CAR policy and OT policy will be taken against initial PO value then CPBG should also be taken on initial PO value. As there is no clear definition given for annualized contract value.	Bidders can opt to submit CPBG as per options given in Clause 32.1 of SCC. Annualized contract value of pools is mentioned for more clarity: Pool 1: 12.4 cr., Pool 2/3/4 :6.2 cr. (Tender conditions shall Prevail)
				As per privacy concern after award of tender Technical Commercial Sheet should not be shared through any portal.	Noted. Under consideration
				Handover to IGL/Owner means; handover to Project team or handover to O&M team.	Shall be confirmed after award of work
7	Annexure - 2 of Forms & Formats of Commercial Volume I of II	Page No. 116 of 129	FORMAT FOR CERTIFICATE FROM BANK IF BIDDER'S WORKING CAPITAL IS INADEQUATE	We request our banker to issue us a certificate ( in case of inadequate working capital) but they agree to do so under the condition that they use the word " <b>MAY BE</b> " rather than " <b>CONFIRM</b> " when issuing the certificate.  Is it acceptable if the bank uses " <b>MAY BE</b> " instead of " <b>CONFIRM</b> "?	Tender Conditions shall Prevail
8	Clause No. 8.2.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	Annual Turnover	We working with IGL since 2017. But due to 6.20 CR in ANNUAL TURNOVER of this tender 8.2.1 BEC ,we leave the CRITERIA in that tender. And Urja Electricals and Construction manpower has to be released. So please give permission for joint ventures ( J. V. ) in the tender so that we can participate in the tender.	Refer Corrigendum#3
9	Clause No. 8.2.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	Annual Turnover	(01) Turnover criteria is very high. Kindly keep the turnover criteria according to Pool wise. You have mentioned in tender 6.2 Cr for Pool_A. Kindly keep 4.2 for Pool-B so we can participate in tender.  (02) If you want a high turnover contractor, kindly allow the Joint venture. It will be win win situation for both of us. You will get a high turnover contractor in Joint Venture.  (03) or Allow previous year performing contractor to participate in tenders.	Refer Corrigendum#3

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10	Clause No. 8.2.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	Annual Turnover	We are requesting you to cut down the turn over criteria. We have a turnover of 4.20. Kindly allow 4.20 cr turnover for at least Pool-B so we can continue working on IGL.	Refer Corrigendum#3
11	Clause No. 8.2.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	Annual Turnover	Our Last year Turn Over as per GST Return 6.20 Crore or More as per your requirement in BEC, So We have Considered that Last Year turn over for this segment 7, But At Present time We have Remaining Our Last Year Audit, Hence We upload at a time GSTR 1 & 3B, Provisional Balance Sheet and We will Submit Our Remain Audit Report Before 30 May 2023, So You Are Requested to Consider our Last Year (2022-23) for BEC as per Bid Meeting.	Refer Corrigendum#3
12				Whether GST R1 is sufficient for turn over data or provisional CA certificate is considerable, as current FY audit report can not be available before July /Aug 2023.	Refer Clause 8, Note C of IFB (Tender Conditions shall Prevail)
	Clause No. 8.2.3 of IFB of Commercial Volume I of II	Page No. 12 of 129	Working Capital	If a bidder has only 1 cr working capital, bank letter need for 24 lac only or complete 1.24 cr?	Bidder need to submit Line of credit letter from Bank to cover the inadequacy of working capital required as per Clause no. 8.2.3. In this case bidder need to submit LC of 24 lakh. (Tender condition shall prevail)
	Clause No. 14.9 & 18.4 of SCC of Commercial Volume I of II	Page No. 78 & 80 of 129	CONDITIONS FOR ISSUE OF MATERIALS & RECONCILIATION OF OWNER SUPPLIED MATERIALS	As a bidder, we request you to please remove the clause for penalty of 20000 for missing Domestic Meter. This is open field project not within the boundaries of building or campus, the chance of missing meter is natural and the penalty of 200% of landed cost is enough. Kindly look this matter sympathetically.	Tender Conditions shall Prevail
				If a bidders has credential for only one segment but he quoted for two segment and both segment have same estimated value then how and where you consider his bid.	Refer Corrigendum#3 and annexure1. Further, if bidder is L1 in both segment 1 & 2, then preference will be given to segment 2.
				If a bidder got L1 in a particular segment and due to any reason work not awarded for that segment, then his rates will be considered for L1 rate or L2 bidder switch to L1 and L2 bidder rate applicable in such segment because L1 bidder left the segment due to any reason.	In such case next available bidder will be considered for award. However, he will be asked to match the L1 prices
13	Commercial Volume I of II	-	General	All Policy should be on basic value like all other CGD and entities.	Tender Conditions shall Prevail

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14	Clause No. 32.0 of SCC of Commercial Volume I of II	Page No. 96 of 129	CONTRACT CUM EQUIPMENT PERFORMANCE BANK GUARANTEE	BG value should be 3% like all other CGD to support the vendor	Tender Conditions shall Prevail
15	Clause No. 24.0 of SCC of Commercial Volume I of II	Page No. 85 of 129	PENALTIES	BOCW (1%) should be on Basic Value like all other CGD & other entities	Tender Conditions shall Prevail
16	Commercial Volume I of II	-	General	There should be some limitation for Quoting in all Segment turnover wise to maintain the rate. If lower turnover contractor is know that he will qualified for only 1 location but he will quote negative in all segment to fail the tender.	Tender Conditions shall Prevail
17	Clause No. 8.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	BIDDER EVALUATION CRITERIA (BEC)- TECHNICAL	If we have 6.2 Cr work completion in single contract than can we attached the same on 2 segments.	Refer Corrigendum#3
18	Commercial Volume I of II	-	General	If one bidder is eligible in 2 segment but he will be quote in all segment than only segment should be opened in which he will qualified	Tender Conditions shall Prevail (Refer Clause 8, Note d of IFB)
19	Clause No. 8.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	BIDDER EVALUATION CRITERIA (BEC)- TECHNICAL	<p>We would like to bring to your kind attention that in some of other city gas distribution projects Pipe line laying and domestic PNG connection works are tendered separately and hence having both the experience by single bidder is very limited. Though we have much more experience in pipe laying than PQ criteria of this tender we have not carried out domestic PNG connections directly. It is requested to allow For Pre-Qualification and to carry out the PNG connection works through sub-contractors(A firm MOU in this respect should be valid) having requisite experience in their respective fields or allowing qualification in any one of the above i.e either pipeline laying or PNG .</p> <p>This will help more bidders to participate in the tender and help you in shortlisting 116 qualified bidders for execution which otherwise will be very unlikely.</p>	Refer Corrigendum#3

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<b>Technical</b>					
1	Clause no. XXVII of Mechanical & Fire Fighting Equipment of LIST OF RECOMMENDED VENDORS FOR BOUGHT OUT ITEMS of Technical Volume II of II	Page No. 276 of 380	Brass Fittings	Many times, we did not get material on timely when IGL give more targets in all GA. Kindly approved Om Brass Industries as recommended / approved vendors for Brass Fittings Category. Om Brass Industries is approved vendor for Brass Fittings in MNGL, GAIL, Gail Gas, Avantika Gas Ltd, BGL and AGP CGD India Pvt Ltd.	Vendors apart from Reccommended List of Bought out items should comply with Note 1-3
2	SOR	Item no.2	MDPE Pipe line laying by HDD method	<b>SOR for Hard rock not mentioned.</b> As Rajasthan being mostly Rocky Area the Rate for HDD to be included in SOR. Also along the way there are many Nala Crossings , Major Road Crossings and permissions Authorities from Local bodies to be taken due which work gets on Halt and we are not able assign work to HDD higher rates. As HDD rates are not included in SOR.	Refer SOR item 2,3 & 4.
3	SOR		General	Will IGL impose any capping in quoting discount/ mark-up for SOR of each segment now or later.	Not Applicable
	SOR (Segment-1)	Item no.1.3	-	Will be considered as with casing or without casing.	With Casing
4	SOR		General	Kindly define the VIP case, which is provided an SOR of Rs1400	As and when directed by EIC during execution
5	Clause No. 8.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	Technical BEC	For eligibility in BEC technical criteria, 07 years will be considered from PO/LOA issue date or the actual completion/execution date?	07 years will be considered from completion date

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6	Clause No. 8.1 of IFB of Commercial Volume I of II	Page No. 12 of 129	BQC Criteria (Technical criteria)	<p>We are having Plenty of work orders having executed value about 5 to 6 cr. We are likely to quote for more than one segment but as per your BQC, cumulative is taking in account.</p> <p>Sir we have already worked with your esteemed organization successfully in past. We are currently associated with BPCL, BGRL, HPCL, IOCL, GUJARAT GAS, VADODARA GAS, BGL etc. Most of CGD Companies aren't awarding High Value Contract (&gt;7CR), Mostly steel Pipeline contractors having this kind of work orders. MDPE &amp; LMC Specialist Contractors do not have high value contract, they are having like 4-6 cr work orders mostly.</p> <p>Kindly Provide any relaxation like "Quoting one or more part bidder may provide individual work order for each segment" or something else like "TWO or THREE SIMMILAR WORK ORDERS" with cumulative base. (This kind of BQC condition is already provided in BPCL/HPCL/BGRL tenders) Kindly respond to it as early as possible.</p>	Tender Conditions shall Prevail
7	Technical Vol. II of II	-	General	There are some limitations of Gas Commissioning if in stipulated gas commissioning should be not done than what will be the payment and Hoto terms.	Refer Payment terms in Clause 5 of SCC.
8	Technical Vol. II of II	-	General	Material Consumption should be done on HDD profile rather than Rodo meter length.	Shall be done on HDD profile
9	Technical Vol. II of II	-	General	Target set by pool wise but if there will no front available on ground than what target should be considering.	As per SCC clause 25, set targets or 100% registrations available progressively till 10th of every month will be considered.